

# **Building the future of AI Travel Guidance**

**Discover.Swiss Webinar | September 25** 





- 49% of travelers say they expect more personalized and tailored experiences during their trips.
- 32% of travelers already use Al-powered recommendations (e.g., for trip planning or suggestions), and adoption is growing quickly.
- 70% of travelers believe technology improves their travel experience, especially by reducing stress and complexity.
- 41% of travelers actively look for tools that help them discover "hidden gems" beyond the mainstream tourist path.

Source: Amadeus <u>"Transforming Travel 2025"</u>

### Why, How, What



## Why

Empower travelers with <u>meaningful</u>, <u>flexible and personal</u> <u>journeys</u> AND enabling DMOs to <u>strengthen destination</u> appeal and <u>gain insights</u>.

### How

By combining local data with generative AI, we enable hyperpersonalized, interactive guides that travelers can access anytime, and DMOs can deploy seamlessly with analytics and integration tools.

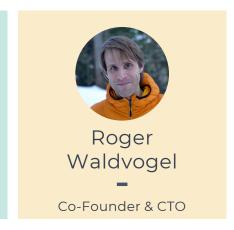
#### What

We buildt an Al-powered platform where travelers access Local Guides and DMOs easily create, manage, and integrate them across apps, websites, and the Joaia Marketplace.

## Our DNA: A Traveler's Passion, an Innovator's Perspective, and a Lean Team's Speed













**GOLDBACH** 



- Former Head of CRM at APG|SGA responsible for Digital Transformation and Customer Centricity – 5 years
- Executive MBA in Customer Experience
- 10+ years' experience in Media and Advertising Market.



Fachhochschule Graubünden University of Applied Sciences



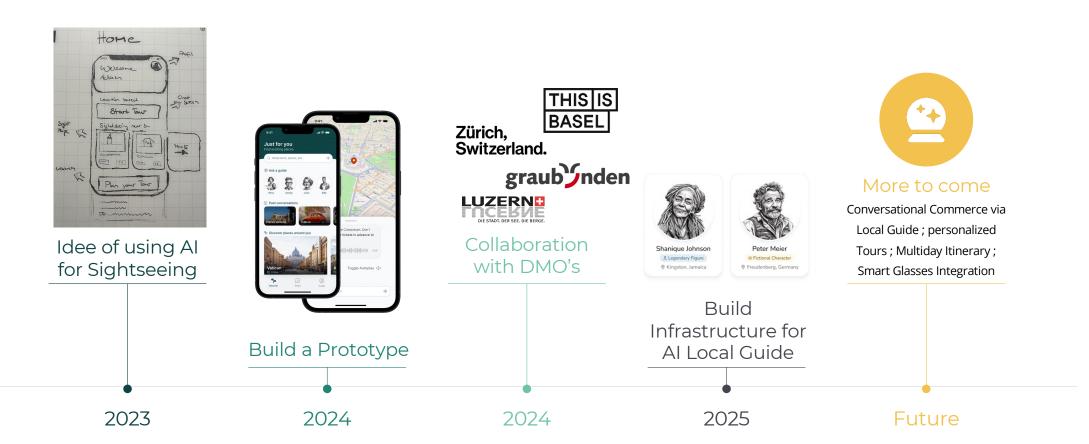
- Former Researcher at FHGR in Natural Language Processing (NLP/AI) – 4 years
- 15+ years of experience in the development of professional software projects.
- Second-time Founder





## Where we come from and where we will go





## **Highlevel AI Strategy Pillars from a DMO**

**Perspective** 

Internal

Automate repeatable

Employees to work

more efficient.

Processes and enhance

**Productivity** 



Guest **Experience** 

**Enhance Guest** Experience – make discovery easier and personalized to make their trip more memorable.





Analytics

Insights and Findings from Usage



**Database** 

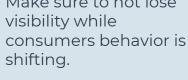
Your central Database for all Al Workflows































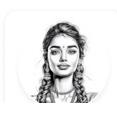














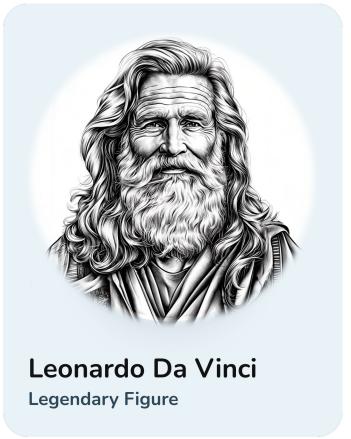


#### jodid Al travel guides

## **Bringing Local Stories to Life with AI Guides**







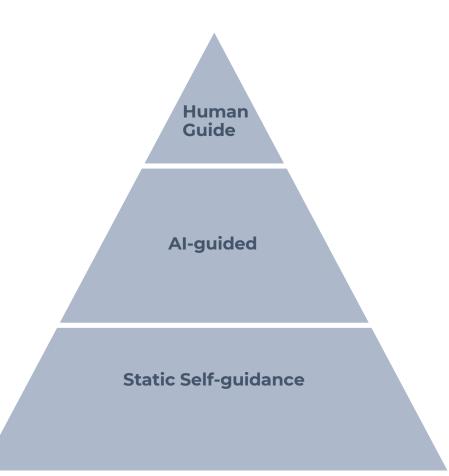
## We position us as the second-best Solution to explore a Place after a Human Guide



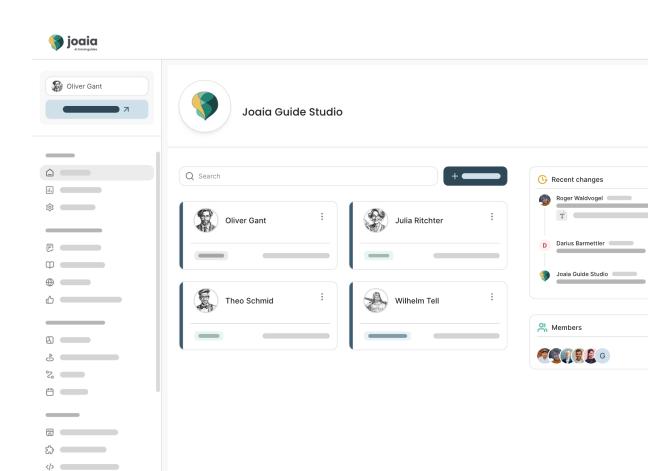
#### **Curious Explorer**

Independent travelers want flexibility, but current options limit the experience.

"Even for people who often go on guided tours, there's no guide around 90% of the time."



## **Al Solution**



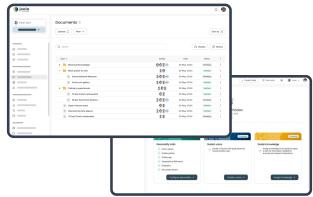
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## We turn local expertise into scalable AI Locals Guides.



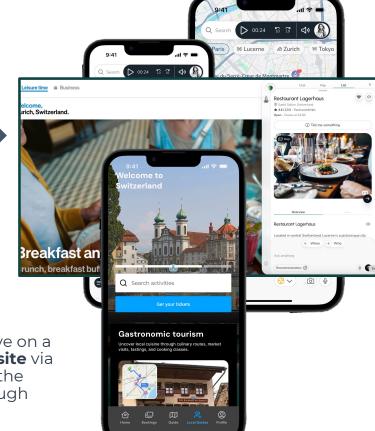


Partners **upload or connect** their content



**Guide Studio** processes this knowledge and allows partners to create unique Al Guides

Local Guide can live on a destination's **website** via our plugin, inside the **Joaia app**, or through **API in other apps** 



Check-out the Introduction Video









## **Al** Guide Engine







∯ Digital Twin Kyoto, Japan



∯ Digital Twin ® Rotterdam, Netherlands











₩ Fictional Character @ Freudenberg, Germany













## **Agentic AI Workflow with Context Engineering**

